

WiBORNE, INC.

www.wiborne.com

SUCCESS STORY: *WiFi Dominion Golf Club, San Antonio, Texas*

The Dominion Country Club's world-class golf course, www.the-dominion.com, has been carefully sculptured to complement the graceful contours of the San Antonio, Texas, while providing an exciting challenge. It's located in the peaceful wooded Texas Hill Country just 20 minutes from the heart of San Antonio. The Club offers the very finest facilities, service and amenities.



The 54,000 square foot clubhouse comes with Courtyards, hand carved Cantera stone columns and arched floor-to-ceiling windows, enhance the old world charm, created by the Renaissance architecture. It has seven separate dining areas for delightful variety of dining experiences.



Dominion currently has very old computer systems served during past 18 years. Dominion was faced with the challenge of creating a central, shared system when it connected other course. It required network that would transmit program and data files, enabling staff to instantly update members' account information, regardless of which course they were

playing. To maintain the pristine natural environment and give seamless service to its customers, digging into the ground to lay wire was not desirable. Dominion needed to reconsider its options.

Dominion required connectivity solution to increase operational communications without impacting the 18-hole course's pristine natural environment. Dmarc Netcom, www.dmarc.us, designed and set up a wireless network by using WiBorne's supplied advanced wireless Ethernet radios to link all remote courses / buildings together, giving staff at each location the ability to provide seamless service, while serves visitors with *Point of Sales* (7 – F&B / 2 – Golf / 1 Tennis) such that visitors have updated information along golf trail while using wireless to pass information back to central management.



In a business where the condition of the land dictates success, ripping up the course for network maintenance or upgrading is not feasible. Dmarc-WiBorne wireless solutions mean upgrading can be done easily, without delaying or halting daily operations and activities. Such solutions have also helped the course increase its operational efficiency. With access to Internet and e-mail, staff has increased communications and ability to provide customers with timely and accurate service. The network also gives the business operation the ability for point after sale inventory, tee time booking services, and easy access to customer accounts.

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